### **Together For Girls, Inc.**

## Financial Statements and Independent Auditors' Report

December 31, 2019 and 2018

### Together For Girls, Inc. December 31, 2019 and 2018

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Together For Girls, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Together For Girls, Inc., a nonprofit corporation, which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Together For Girls, Inc. as of December 31, 2019 and 2018, and the results of its activities and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Austin, Texas

atchley + associates, up

June 23, 2020

### TOGETHER FOR GIRLS, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018

	 2019	2018		
ASSETS				
Current assets:				
Cash	\$ 1,434,467	\$ 826,923		
Grants receivable	402,723	518,320		
Prepaid expense	 7,487	 7,365		
Total current assets	1,844,677	1,352,608		
Furniture and equipment, net of accumulated depreciation	 907	1,401		
Total assets	\$ 1,845,584	\$ 1,354,009		
LIABILITIES AND NET ASSETS				
Current liabilities:				
Deferred revenue	\$ 754,433	\$ -		
Accounts payable	19,180	7,280		
Total current liabilities	 773,613	 7,280		
NET ASSETS				
Without donor restrictions	589,077	528,210		
With donor restrictions	 482,894	 818,519		
Total net assets	1,071,971	 1,346,729		
Total liabilities and net assets	\$ 1,845,584	\$ 1,354,009		

# TOGETHER FOR GIRLS, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions		With Donor Restrictions		Total
CHANGES IN NET ASSETS					
Public support and revenue:					
Grants	\$	678,068	\$ 442,782	\$	1,120,850
Contributions		10,500	-		10,500
Donated securities		78,077	-		78,077
Event income		-	-		-
In-kind contributions		296,310	-		296,310
Interest income		4,942	-		4,942
Fee for service		-	-		-
Net assets released from restrictions		778,407	 (778,407)		
Total public support and revenue		1,846,304	(335,625)		1,510,679
Expenses:					
Program		1,519,005	-		1,519,005
Development		134,189	-		134,189
General & administrative		132,243	 		132,243
Total expenses		1,785,437	 		1,785,437
Change in net assets		60,867	(335,625)		(274,758)
Net assets, beginning of year		528,210	818,519		1,346,729
Net assets, end of year	\$	589,077	\$ 482,894	\$	1,071,971

# TOGETHER FOR GIRLS, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2018

	Without Donor Restrictions				Total
CHANGES IN NET ASSETS					
Public support and revenue:					
Grants	\$	831,215	\$	615,520	\$ 1,446,735
Contributions		-		-	-
Donated securities		100,397		-	100,397
Event income		16,821		-	16,821
In-kind contributions		343,200		-	343,200
Interest income		2,934		-	2,934
Fee for service		12,000		-	12,000
Net assets released from restrictions		79,936		(79,936)	 
Total public support and revenue		1,386,503		535,584	1,922,087
Expenses:					
Program		1,351,367		-	1,351,367
Development		152,455		-	152,455
General & administrative		137,743			137,743
Total expenses		1,641,565			 1,641,565
Change in net assets		(255,062)		535,584	280,522
Net assets, beginning of year		783,272		282,935	 1,066,207
Net assets, end of year	\$	528,210	\$	818,519	\$ 1,346,729

### TOGETHER FOR GIRLS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

			General and					
	Program Development		Administrative		Total			
Payroll	\$	590,287	\$	108,709	\$	65,249	\$	764,245
In-Kind Services Professional Fees		256,310 203,647		3,736		43,685		256,310 251,068
Travel		113,880		-		181		114,061
Other Direct Expenses		84,538		754		10,098		95,390
Payroll Taxes		39,907		7,349		4,411		51,667
Donated Facilities Expense		30,895		5,690		3,415		40,000
Employee Benefits		43,541		7,951		4,710		56,202
Subgrant		156,000		-		-		156,000
Depreciation		-				494		494
Total expenses	\$	1,519,005	\$	134,189	\$	132,243	\$	1,785,437

### TOGETHER FOR GIRLS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

			General and					
	Program Development		Adm	Administrative		Total		
Payroll In-Kind Services	\$	545,076 272,880	\$	97,974 30,320	\$	71,985	\$	715,035 303,200
Professional Fees		230,479		5,960		36,650		273,089
Travel		145,440		-		2,360		147,800
Other Direct Expenses		64,324		607		15,157		80,088
Payroll Taxes		36,664		6,875		4,247		47,786
Donated Facilities Expense		30,492		5,795		3,713		40,000
Employee Benefits		26,012		4,924		3,137		34,073
Subgrant		-		-		-		-
Depreciation				-		494		494
Total expenses	\$	1,351,367	\$	152,455	\$	137,743	\$	1,641,565

### TOGETHER FOR GIRLS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019			2018		
Cash flows from operating activities:				_		
Change in net assets	\$	(274,758)	\$	280,522		
Adjustments to reconcile change in net assets						
to cash flows from operating activities:						
Depreciation expense		494	494			
(Increase) decrease in grants receivable		115,597	(375,91			
(Increase) decrease in prepaid expense		(122)		(2,390)		
Increase (decrease) in deferred revenue		754,433		-		
Increase (decrease) in accounts payable		11,900		(15,414)		
Net cash provided (used in) by operating activities		607,544		(112,700)		
Net increase (decrease) in cash		607,544		(112,700)		
Cash, beginning of year		826,923		939,623		
Cash, end of year	\$	1,434,467	\$	826,923		

#### NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Together for Girls, Inc. (the Organization) was established principally to enable private sector funding for the Together for Girls partnership and secretariat from U.S.-based individuals and organizations and reduce costs associated with the use of fiduciary and fiscal agents. The Organization was incorporated in the State of Delaware in April 2011 and awarded 501(c)(3) status by the U.S. IRS. The Organization is governed by a board of directors, which has fiduciary responsibility for the Organization and supports its fundraising and communications efforts. The Organization manages all secretariat operating costs, including staffing.

The Together for Girls partnership convenes national governments, UN entities and private sector organizations to work at the intersection of violence against children and violence against women, with special attention to sexual violence against girls. Founded in 2009, the partnership is now active in over 20 countries, and brings together influential actors across multiple sectors in a comprehensive and holistic approach to respond to and prevent violence. This is essential to promoting and achieving individual rights, well-being, gender equality and sustainable development.

The partners are global leaders in development, violence prevention and response. Each partner contributes unique expertise and skills to strengthen our collective impact at national, regional and global levels. Working closely with national governments, the partnership model focuses on contributing across three pillars of action:

- National surveys to document the magnitude, nature and impact of physical, emotional, and sexual violence against children;
- Evidence-based, coordinated policy and program actions in countries to address issues identified through the surveys; and
- Global advocacy and public awareness efforts.

The partnership is governed by the Leadership Council, made up of high-level representatives of its partner organizations. The council serves as an advisory group to provide strategic direction and vision for the partnership. The secretariat staff uses input from the Leadership Council to provide efficient coordination and backbone support, including technical assistance and advocacy work, needed to advance the goals of the partnership.

The secretariat also plays an important role in fundraising, using a flexible model that maximizes broad resource mobilization to the overall agenda of violence against children, while also supporting the critical functions and work of its partners. The overall partnership estimates it is leveraging over \$20 million each year to support its goals and in-country programmatic work.

#### NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

The secretariat is hosted by UNAIDS in its Washington, D.C. office as part of their in-kind contribution to the partnership.

#### **Basis of Accounting**

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (US GAAP).

#### Basis of Presentation

The financial statements of the Organizaztion have been prepared in accordance with US GAAP, which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

**Net assets without donor restrictions**: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

**Net assets with donor restrictions**: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. The Organization received \$442,782 and \$615,520 in restricted support in the years ending December 31, 2019 and 2018, respectively.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities and changes in net assets.

#### **Accounting Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Grants Receivable

The Organization records grant receivables on the accrual basis and consist of receivables on government contracts and grants awarded but not yet received. The Organization has not recorded an allowance for uncollectible accounts on grants receivable based on historical experience and the credit worthiness of the government and donor entities. All grants receivable at December 31, 2019 and December 31, 2018, are collectible in one year or less.

#### NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Furniture and Equipment

Expenditures for furniture and equipment over \$500 are recorded at cost. Donated assets are recorded at their estimated fair market values at the date of donation. Maintenance and repairs, which neither materially add to the value of the assets nor appreciably prolong the lives of the assets, are charged to expense as incurred. Depreciation expense is calculated using the straight-line method and estimated useful lives of 3 years.

#### Recognition of Donor Contributions

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities or expenses, depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions without donor restrictions are recorded as an increase in net assets without donor restrictions available in the period in which the notice of the unconditional promise to give is received.

#### Recognition of Donor Restrictions

Contributions or grants, which contain a donor imposed restriction or a stipulation that the contribution cannot be used until a future period, are recorded as restricted contributions. Contributions, which are restricted with respect to the expenditure of the funds, are recorded as increases in net assets with donor restrictions available in the period in which the notice of grant award is received. Net assets with donor restrictions are reclassified to net assets without donor restrictions in the period in which the use restriction has been met or the time restriction lapses. The Organization had net assets with donor restrictions of \$482,894 and \$818,519 as of December 31, 2019 and 2018, respectively, which are restricted for program expenses.

#### Revenue Recognition

In accordance with FASB ASC 958-605, *Not-for-Profit Entities - Revenue Recognition*, contributions and grants received that are conditioned upon the Organization incurring certain qualifying costs are considered to be conditional promises to give and, therefore, are recognized as revenue as those costs are incurred. In 2017, the Organization received a grant for \$433,200 for the period of performance of October 1, 2017, to March 31, 2018, that was conditioned upon incurring certain qualifying costs. The contract was extended to September 29, 2020 for a total grant of \$849,200.

#### Deferred Revenue

The Organization recognizes restricted contributions received in advance for future program activities as deferred revenue. Once each activity is performed or completed, the Organization recognizes the revenue as income accordingly.

### NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **In-Kind Contributions**

Donated property and services are recorded at fair market value on the date of the donation as in-kind contributions if all qualifications for reporting have been met. As of December 31, 2019 and 2018, the Organization had \$296,310 and \$343,200, respectively, of in-kind contributions to the headquarters office in Washington, D.C. As of December 31, 2019 and 2018, \$40,000 was related to donated facilities. As of December 31, 2019, the remaining \$256,310 was related to in-kind services, including marketing, branding, and design services.

#### **Income Taxes**

The Organization has adopted FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*. That standard prescribes a comprehensive model for how an organization should measure, recognize, present, and disclose in its financial statements uncertain tax positions that an organization has taken or expects to take on a tax return.

The Organization operates as a non-profit entity as defined within the Internal Revenue Service (IRS) Code Section 501(c)(3). The tax returns for the years ended December 31, 2016, and after are open to examination by federal, state, and local authorities.

#### <u>Functional Expenses</u>

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Certain expenses are allocated between program and supporting services based on estimates made by management. The expenses that are allocated are allocated based on the time and effort expended.

#### New Accounting Pronouncement

The Organization adopted FASB Accounting Standards Update (ASU) No. 2018-08, Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made. The update assists entities in evaluating whether transactions should be accounted for as contributions or as exchange transactions, and determining whether a contribution is conditional. The Organization adopted FASB ASU 2018-08 as of January 1, 2019, using the modified prospective basis. The Organization did not make any significant changes to the financial statements as a result of the adoption.

#### Subsequent Events

Management of the Organization has evaluated subsequent events for disclosure through the date of the independent auditors' report, the date the financial statements were available to be issued. See Note F.

#### **NOTE B - CONCENTRATIONS**

#### Concentration of Credit Risk

Financial instruments which potentially subject the Organization to credit risk principally consist of cash held in financial institutions. The Organization deposits its cash with high credit quality financial institutions. At December 31, 2019, there was \$702,656 in cash balances which were not Federal Deposit Insurance Corporation (FDIC) insured or bank guaranteed. On December 30, 2019, the Organization received a direct deposit of \$764,794.96. These funds were transferred to an account providing full FDIC coverage in January 2020.

#### NOTE C - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31, 2019 and 2018:

Financial assets at year end:		2019		2018
Cash	\$	1,434,467	\$	826,923
Grants receivable		402,723		518,320
Total financia	al assets	1,837,190		1,345,243
Less amounts not available to be used within one year	<b>:</b>	-		-
Financial assets available to meet cash needs for gene	ral			
expenditures within one year	\$	1,837,190	\$	1,345,243

The Organization receives significant contributions restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Organization manages its liquidity and reserves following three guiding principles: Operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization has an investment policy to maintain a nine-month cash reserve and to invest the bulk of funds in money market, bonds, and/or certificates of deposit – diversifying institutions and maturity dates to ensure meeting cash flow needs and maximizing FDIC coverage. For the purpose of managing liquidity and investments, the funds are titled into two segregated accounts: General Operating Fund and a Reserve Fund. The purpose of the General Operating Fund is to provide sufficient cash to meet the immediate short-term financial obligations of the Organization. Excess operating cash may be invested in federally insured certificates of deposit not to exceed \$250,000 per institution. The maturities on certificates of deposit for the General Operating Fund shall be limited to 3-6 months. Excess cash may also be housed in a money market fund at the Organization's primary bank. The Organization targets a year-end balance of reserves of unrestricted, undesignated net assets of at least nine months of expected expenditures. To achieve these targets, the entity forecasts its future cash flows and monitors its liquidity quarterly, and monitors its reserves annually.

#### NOTE D - EMPLOYEE BENEFIT PLAN

The Organization has adopted a SIMPLE IRA plan (the Plan) held at American Funds covering all employees upon the date of hire who are reasonably expected to earn at least \$5,000 in the current calendar year. The Organization matches 3% of employee contributions. For the years ended December 31, 2019 and 2018, the Organization matched \$22,927 and \$21,066, respectively, towards the Plan.

The Organization offers Life Insurance and Accidental Death and Dismemberment through Reliance Standard SmartChoice to employees thirty days after full-time employment at 100% premium paid by the Organization. The Organization also offers Short-Term Disability Insurance, Long-Term Disability Insurance, Vision Insurance and Dental Insurance through Reliance Standard SmartChoice to employees thirty days after full-time employment. As of January 1, 2019, employees are offered a Gold Level health insurance plan through DC Healthlink. The premium for employees is paid at 100% by the Organization. Employees may pay the additional costs to add partners and dependents to their health plan. As of December 31, 2019 and 2018, the Organization contributed \$29,664 and \$12,735, respectively, towards employee insurance.

#### NOTE E - RELATED PARTY TRANSACTIONS

During the years ended December 31, 2019 and 2018, the President of the Organization donated \$75,114 and \$100,474, respectively, in securities to assist the Organization. The contribution is recorded as support without donor restriction and as program expenses on the statement of activities and changes in net assets.

The previous Executive Director of the Organization, who retired in August 2016, continued to serve as a paid member and consultant on an as-needed basis, providing technical expertise and consultation as well as coaching to the current Executive Director and CEO. She also became a board member in 2017. During the years ended December 31, 2019 and 2018, \$2,757 and \$5,210, respectively, was paid to the previous Executive Director for consultant work.

During 2019, a board member's company was paid consultant fees for work performed beyond the role of director. Her firm was paid a total of \$24,000 for public relations and communications support.

#### **NOTE F - SUBSEQUENT EVENTS**

COVID-19 has not immediately affected the Organization's financial stability in 2020, and the Organization does not expect to encounter financial challenges in 2021 either. While the Organization had been planning for growth to more comprehensively address its mission in the coming years, a depressed global economy will likely make fulfilling this goal more challenging. Nevertheless, fundraising efforts will be redoubled. As a result of millions of children out of school and sheltering at home throughout the world at the time of this writing, violence against children is on the rise and the work to address this issue has never been more urgent and critical.